BikeWorks International
12 Month Comparative Income Statement

| | June | May | April | March | February | January | December | November | October | September | August | July | Total |
|------------------------------|--------|-------|-------|-------|----------|---------|----------|----------|---------|-----------|--------|--------|---------|
| _ | 2010 | 2010 | 2010 | 2010 | 2010 | 2010 | 2009 | 2009 | 2009 | 2009 | 2009 | 2009 | Year |
| | | | | | | | | | | | | | |
| Income | | | | | | | | | | | | | |
| Bicycle Sales | 34,787 | 4,278 | 3,846 | 1,063 | 7,995 | 2,644 | 13,292 | 12,897 | 11,973 | 10,131 | 11,897 | 12,973 | 127,774 |
| Service Sales | 539 | 200 | 100 | 525 | 550 | 0 | 3,303 | 4,080 | 5,889 | 5,839 | 7,271 | 8,327 | 36,624 |
| Total Income | 35,326 | 4,478 | 3,946 | 1,588 | 8,545 | 2,644 | 16,595 | 16,977 | 17,861 | 15,970 | 19,168 | 21,300 | 164,398 |
| Adjustments | | | | | | | | | | | | | |
| Sales Returns | (251) | 335 | (335) | 0 | 0 | 0 | 50 | 61 | 39 | 0 | 89 | 110 | 98 |
| Sales Discounts | (582) | (358) | ` ó | (32) | 0 | 0 | 10 | 0 | 34 | 0 | 8 | 23 | (897) |
| Total Adjustments | (833) | (23) | (335) | (32) | 0 | 0 | 61 | 61 | 73 | 0 | 96 | 133 | (798) |
| NET REVENUE | 34,493 | 4,455 | 3,610 | 1,556 | 8,545 | 2,644 | 16,655 | 17,038 | 17,934 | 15,970 | 19,265 | 21,433 | 163,599 |
| Cost of Goods Sold | | | | | | | | | | | | | |
| Cost of Goods Sold, Bicycles | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| COGS, Bicycles, Domestic | 9,658 | 1,360 | 908 | 0 | 694 | 918 | 2,464 | 2,952 | 3,313 | 3,144 | 2,372 | 3,086 | 30,868 |
| COGS, Bicycles, Foreign | 0 | 0 | 0 | 0 | 2,304 | 0 | 2,777 | 3,113 | 2,847 | 4,140 | 2,901 | 1,655 | 19,737 |
| Cost of Goods Sold, Bicycles | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cost of Goods Sold, Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| COGS, Service, Inside | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| COGS, Service, Outside | 375 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 375 |
| Cost of Goods Sold, Service | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Inventory Adjustments | 27 | 0 | 0 | 0 | 0 | 0 | 250 | 90 | 59 | 60 | 0 | 112 | 597 |
| Purchases Discounts | (66) | 0 | 0 | (7) | (272) | 0 | 10 | 0 | 6 | 0 | 0 | 7 | (323) |
| Freight, Sales | (151) | (125) | (116) | 565 | 0 | 0 | 130 | 95 | 85 | 72 | 118 | 301 | 974 |
| Freight, Service | 0 | 0 | 0 | 0 | 0 | 0 | 127 | 108 | 40 | 50 | 111 | 29 | 465 |
| Total Cost of Goods Sold | 9,843 | 1,235 | 792 | 558 | 2,726 | 918 | 5,758 | 6,358 | 6,350 | 7,466 | 5,501 | 5,190 | 52,693 |
| GROSS PROFIT | 24,650 | 3,221 | 2,818 | 998 | 5,819 | 1,727 | 10,898 | 10,680 | 11,584 | 8,504 | 13,764 | 16,243 | 110,906 |
| Expenses | | | | | | | | | | | | | |
| Employee Expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Payroll, Sales | 18,871 | 8,653 | 9,030 | 8,210 | 0 | 0 | 5,206 | 3,755 | 3,927 | 3,670 | 5,014 | 6,287 | 72,622 |
| Payroll, Service | 10,794 | 3,548 | 3,416 | 4,198 | 0 | 0 | 3,030 | 3,002 | 2,632 | 3,348 | 2,402 | 5,434 | 41,803 |
| Payroll Tax Expense, Sales | 1,730 | 1,028 | 1,072 | 976 | 0 | 0 | 445 | 403 | 460 | 457 | 711 | 471 | 7,754 |
| Payroll Tax Expense, Service | 1,227 | 423 | 407 | 518 | 0 | 0 | 286 | 162 | 133 | 139 | 139 | 133 | 3,565 |
| Workers' Compensation, Sal- | 34 | 0 | 0 | 0 | 0 | 0 | 290 | 190 | 80 | 90 | 150 | 64 | 898 |